

GROWTH-FOCUSED

Following a quarter of increased volatility and meaningful drawdowns, global markets end lower; while not immune to losses, the Growth-Focused Strategic Portfolios cushioned the declines over the quarter



Executive Summary

- › US tax reform and fiscal spending, a strengthening outlook for rising interest rates, as well as the imposition of trade tariffs by the US, thereby kicking off the rumblings of a global trade war, combined to provide markedly increased levels of global equity market volatility and drawdowns during the first quarter. Correspondingly, global fixed income markets also experienced notable sell-offs over the period.
- › Despite market declines, strong performance from a number of the key building blocks added meaningful relative value to investor returns for the Growth-Focused Strategic Portfolios, most notably in the Global Equities building block. Underweights to Facebook and other US IT giants were supportive, as were increased allocations to momentum-oriented managers, most notably INTECH Investment Management. Strategic allocations to smaller companies equities and emerging markets equities also added to relative returns.
- › The Growth-focused Strategic Portfolios (the Core, Balanced, Growth and Aggressive Funds, collectively “the Funds”, Sterling Wealth A share class, in GBP, net of all fees) returns ranged between -2.66% and -4.67% in Q1 2018, comparing favourably to the -6.87% return from the FTSE All-Share Index as well as the -4.80% return delivered by MSCI World (net) Index over the same time period.
- › Performance from the Growth-Focused Strategic Portfolios continued to be highly competitive over the medium term (5 years to 31 March 2018), maintaining these Fund’s positions near the top of their respective peer groups.



Market Overview

Equities tumbled around the globe during the first quarter after climbing to record highs in late January. Several partial rebounds had varying degrees of success and staying power, depending on the country and region; the US and China fared better than Europe, the UK and Japan. Most stock markets ended March near the low end of their quarterly range. Government bond yields rose across all maturities in the US and generally declined in Japan. UK and euro-area yields mostly increased, although longer-term yields declined. Oil prices fell with the initial stock sell-off, but recovered to finish the first quarter higher than where they began.

Several partial rebounds had varying degrees of success and staying power, depending on the country and region.

The Bank of England's Monetary Policy Committee did not make policy changes during the first quarter. Retail sales in the UK appeared set to disappoint in March, based on a preliminary distributor's survey, while February was a modestly strong sales month following a decline in January. Unemployment for the November-to-January period came down to 4.3%. The final reading for overall fourth quarter economic growth held at 0.4% (just below the third quarter pace) and 1.4% year-over-year.

The ECB took no new actions at their respective January and March meetings, but removed some dovish language from its forward guidance during the latter meeting. Eurozone manufacturing and services growth moderated during the first quarter after nearing red-hot levels in the prior three-month period; economic sentiment also declined, as optimism waned on both the industrial and consumer fronts. The unemployment rate edged down to 8.5% in February after remaining unchanged in January. Total economic growth in the fourth quarter of 2017 was unchanged at 0.6% for the three-month period and 2.7% year-over-year.

US President Donald Trump volleyed a series of tariffs as the quarter progressed, beginning with specific consumer products, then moving to industrial metals, and concluding with a round dedicated to China. These invited a range of proposed retaliation measures (as well as a concrete response from China at the beginning of April). Several countries received exemptions as an incentive to hammer out trade deals with the US.

With the new Fed Chair Jerome Powell freshly sworn in, the Fed increased its funds rate in March. It maintained its outlook for two additional rate hikes this year, but boosted the number of expected rate hikes for 2019. US manufacturing conditions remained vibrant throughout the first quarter. The unemployment rate held at 4.1% throughout the quarter. Personal income strength held at 0.4% through February, outpacing consumer spending, while personal consumption expenditure prices edged upward. The US economy expanded at a 2.9% annualised rate in the fourth quarter, based on the final reading of gross domestic product for the period.



Selected Asset Class Commentary

Global Equities Asset Class: In spite of substantial spike in volatility, underlying equity market dynamics remained broadly unchanged over the quarter. The asset class benefited from an overweight to momentum, underweight to low volatility and strong stock selection from valuation-

focused managers which partially mitigated their alpha source drag. Global managers contributed the bulk of the building block's performance, predominantly on the back of momentum tail-winds. On top of alpha source tailwinds, INTECH investment Management also realised strong stock selection. Lazard Asset Management detracted due to poor stock selection, which fully negated momentum outperformance.

US Small Companies Equities Building Block: Following a strong January, US small-sized companies, as measured by the Russell 2500 Index, ended a volatile quarter essentially flat. The asset class performed well during the quarter, benefiting from strong performance of momentum managers. Stock selection was particularly strong in IT and healthcare. Rice Hall James & Associates, the top contributing manager, benefited from strong style tailwinds, and merger and acquisition activity; selection within healthcare and consumer discretionary was also strong. LSV Asset Management detracted due to the headwind to value; retail and industrial exposure also hurt performance.

UK Equities Asset Class: UK equity markets sold-off sharply at the start of February due to concerns regarding rising inflation and bond yields. The asset class benefited from positive stock selection rather than sector allocation. An underweight to more currency sensitive mega-sized companies was also beneficial. Invesco Asset Management, the top contributing manager, benefited from strong stock selection within consumer staples, and takeover speculation with select materials stocks. Lindsell Train benefited from selection within consumer staples and financials, and takeover activity in IT. There were no material detractors.

Emerging Markets Equities Asset Class: Emerging market equities outperformed both US equities and international developed market equities. KBI Global Investors, the top contributing manager, benefited from strong stock selection within financials and industrials; more defensive style with a focus on dividend yields, and avoiding 2017's top technology performers also enhanced returns. PanAgora Asset Management benefited from stock selection within Brazil, China, real estate, and technology as well as a slight tailwind to value. Lazard Asset Management detracted due to a lack of stability exposure and poor stock selection in consumer discretionary and financials. Neuberger Berman detracted due to weak selection in Asia, particularly Taiwan, and an underweight to energy.

UK equity markets sold-off sharply at the start of February due to concerns regarding rising inflation and bond yields.



Manager Changes

There were no manager changes in Q1 2018.



Outlook

Despite a recent softening in the economic data, the overall global economic picture is one of continued synchronised growth, improving (tightening) labour markets and slighter firmer (albeit still muted) inflation. Nevertheless, the fundamental, technical and psychological factors driving equity-market performance appear consistent with the latter stages of an up cycle. This particular phase can last a few years if all goes well, but the ride will likely be bumpier than in recent years.

Although equity markets underwent their first real correction in some 20 months during February and March, the pullback does not look like the start of a more serious decline. At SEI, we see two fundamental drivers behind the correction in equities and the return to more-volatile price action. The first is the upward shift in investors' interest rate expectations as the global economy kicks into a higher gear. The second is concern that the Trump administration's recent actions on the trade front will lead to a broader trade war that could hurt global growth and push inflation higher sooner.

The long bull market in equities and other risk-oriented assets has been sustained by the extraordinarily expansive monetary policies of the world's most important central banks. And the subsequent decline in yields across the maturity spectrum reached levels never seen before. However, the US treasury yield curve remains upward sloping and can narrow further without causing too many problems. High yield bonds, in particular, should be considered the canary in the coal mine. Spreads tend to widen well before the stock market tops out. Even during the recent turbulence in the stock market, the option-adjusted spread on high yield bonds held surprisingly steady.

The synchronised
global expansion
is still alive
and well.

The US equity market has historically managed to withstand the depressive impact of rising interest rates until the 10-year US treasury reaches a level of 4% to 5%. Owing to the structural decline in bond yields and the elevated equity valuations that have resulted, SEI now think it prudent to assume that the stock market will begin to struggle if the 10-year treasury rate approaches 4%, the lower end of the traditional "danger zone". SEI is in watchful-waiting mode when it comes to trade, but think it premature to expect a catastrophe. Our preference is to see what trade sanctions are actually levied, and how target countries respond, instead of assuming the worst from the get-go.

Like many investors, SEI has been disappointed by the poor relative performance of eurozone equities since the middle of last year. The eurozone economy has been gaining traction since early 2016; we judged the potential for future growth to be much greater in the eurozone than in the US given their respective points in the economic cycle. SEI also looked for a jump in earnings, as European companies have a high degree of operational leverage, while valuation considerations also provided support to our bullish rationale. Meanwhile, the ECB is moving away from the asset purchases that have supported the eurozone's economic recovery and credit markets. Patience and vigilance is clearly required.

The past nine years have been full of challenges and uncertainties. The years ahead don't seem to promise anything different in that regard. Yet, the bull market has managed through it all. SEI will likely give it the benefit of the doubt for a while longer. Although the ride has turned bumpier, SEI believes that economic fundamentals justify further gains in US and global equity prices. The synchronised global expansion is still alive and well. Earnings continue to climb briskly around the world. US companies' cash flows and earnings, meanwhile, are benefiting mightily from tax reform. There really are few signs that a recession will rear its ugly head anytime in the next 12 to 18 months. As a result, SEI's cautious 'risk-on' positioning will remain in evidence through the Strategic Portfolios.

Important Information on Performance

Past Performance is not an indicator of future performance. Standardised performance is available upon request. All data is as at 31 March 2018.

Asset class performance discussed is based on the majority SEI fund underlying the asset class. This does not include analysis of the manager pools, hedged share class investments within SEI Funds, additional SEI funds or any third-party funds within the Strategic Portfolios. As a result, performance for the total asset class allocation may vary. Not all asset classes discussed are included in all Strategic Portfolios. All asset class comparative performance is relative to the benchmark of the specific SEI fund representing the majority of the asset class investment.

IMPORTANT INFORMATION

This document and its contents are directed only at persons who have been classified by SEI Investments (Europe) Limited as a Professional Client for the purposes of the FCA Conduct of Business Sourcebook.

This information is issued by SEI Investments (Europe) Limited, 1st Floor, Alphabeta, 14-18 Finsbury Square, London EC2A 1BR, which is authorised and regulated by the Financial Conduct Authority. The SEI Strategic Portfolios are a series of the SEI Funds and may invest in a combination of other SEI and Third-Party Funds as well as in additional manager pools based on asset classes. These manager pools are pools of assets from the respective Strategic Portfolio separately managed by Portfolio Managers which are monitored by SEI. One cannot directly invest in these manager pools.

No offer of any security is made hereby. Recipients of this information who intend to apply for shares in any SEI Fund are reminded that any such application may be made solely on the basis of the information contained in the Prospectus.

This material represents an assessment of the market environment at a specific point in time and is not intended to be a forecast of future events, or a guarantee of future results. This information should not be relied upon by the reader as research or investment advice regarding the funds or any stock in particular, nor should it be construed as a recommendation to purchase or sell a security, including futures contracts. Investments in SEI Funds are generally medium- to long-term investments. **The value of an investment and any income from it can go down as well as up. Investors may get back less than the original amount invested.**

The risks described below may apply to the underlying assets of the products into which the Strategic Portfolios invest:

- Investment in equity securities in general are subject to market risks that may cause their prices to fluctuate over time.
- Fixed-income securities are subject to credit risk and may also be subject to price volatility and may be sensitive to interest rate fluctuations.
- Absolute return investments utilise aggressive investment techniques which may increase the volatility of returns. If the correlation between absolute return investments and other asset classes within the fund increases, absolute return investments' expected diversification benefits may be decreased.
- International investments may involve risk of capital loss from unfavourable fluctuation in currency values, from differences in generally accepted accounting principles or from economic or political instability in other nations.

The Funds are denominated in one currency but may hold assets priced in other currencies. The performance of the Fund may therefore rise and fall as a result of exchange rate fluctuations. Whilst considerable care has been taken to ensure the information contained within this document is accurate and up to date, no warranty is given as to the accuracy or completeness of any information and no liability is accepted for any errors or omissions in such information or any action taken on the basis of this information.

SEI sources data directly from FactSet, Lipper, and BlackRock, unless otherwise stated.