

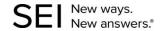
### SEI Strategic Portfolios 2016 Annual Investment Review – Key Messages

Global diversification, SEI's asset allocation approach and active management all contributed to strong returns in 2016

Stability-focused Strategic Portfolios continued to deliver positive absolute returns\* with low volatility

Growth-focused Strategic Portfolios benefitted from bias towards valuation-focused strategies

\* Sterling Wealth A share class, in GBP, net of administration, trust, custody and management fees



### SEI Strategic Portfolios Market Overview



### Global Markets Review 2016 Equity Markets Display Resilience Despite Political Surprises

Equity markets rallied and fixed income markets generally declined in response to the US election

Non-UK (unhedged) market GBP terms returns supported by weakening UK Pound

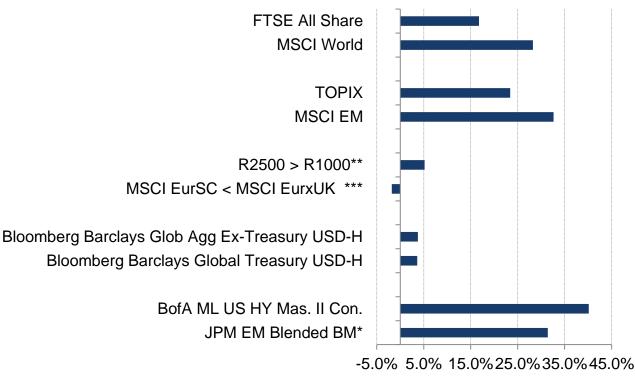
In equities, US small caps beat large caps; in Europe large caps outperformed

Emerging markets equities outperformed in 2016 but struggled in Q4

Government bonds supported returns early in 2016, the second half was led by credit

EM fixed income had a tough Q4, however together with US HY contributed in 2016

### Selected Market Performance 2016



**2016** 

In GBP. Source: FactSet, Barclays. Past performance is not a reliable indicator of future performance All MSCI indexes are net total returns. Russell indexes are net 30% withholding tax. \*50%/50% JPM EMBI Global Diversified Index /JPM GBI-EM Global Diversified Index. \*\* Russell 1000 2016 10.26%; Russell 2500 2016 15.45% \*\*\* MSCI Europe ex UK 2016 18.62%; MSCI Europe Small Cap 2016 16.81%



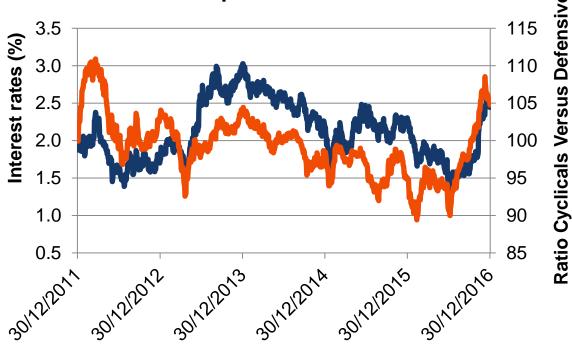
### Global Equity Markets: The 'Trump Trade': Cyclical Sectors Outperformed Defensives

After Trump was elected, equity markets rose given his stance in favour of lower taxes, less regulation and more fiscal spending

Rising market yields and interest rates acted as a headwind to defensive 'bond-proxy' stocks; correspondingly cyclical sectors outperformed

A bias towards
valuation-focused managers
within the underlying
investments with tilts towards
cyclical sectors supported
returns in the SEI Strategic

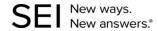




—US 10-Year Interest Rates —Cyclicals versus Defensives

Source: SEI, Factset & Bloomberg, in U.S. dollars.

Based on sub-sectors MSCI World Index where Cyclicals consist of Consumer discretionary, industrials, materials, IT Defensives consist of consumer staples, healthcare, telecommunications & Utilities. Rebased to 100 as of 31/12/2011

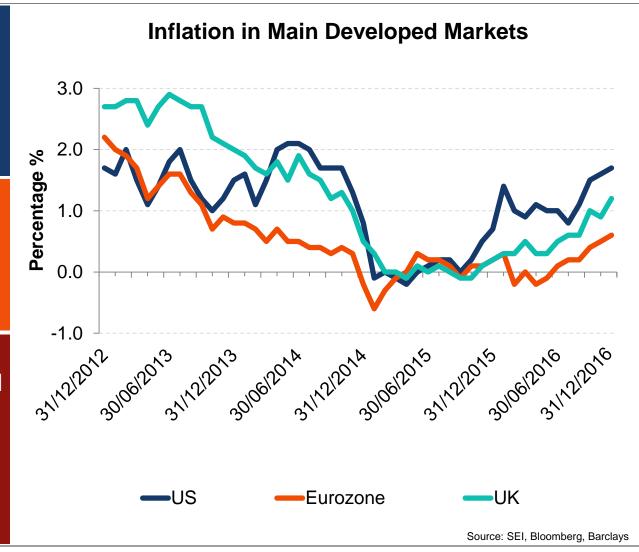


# Global Fixed Income Markets: Global Reflationary Expectations Gain Traction

Interest rates rose in many countries as inflation and inflation expectations are rising, potentially heralding the end of deflationary fears

US central bank signalling further tightening of monetary policy; UK on hold for the moment, Eurozone remains accommodative

Short duration bias and overweight to inflation-linked bonds within the underlying investments supported the returns of the SEI Strategic Portfolios given these developments

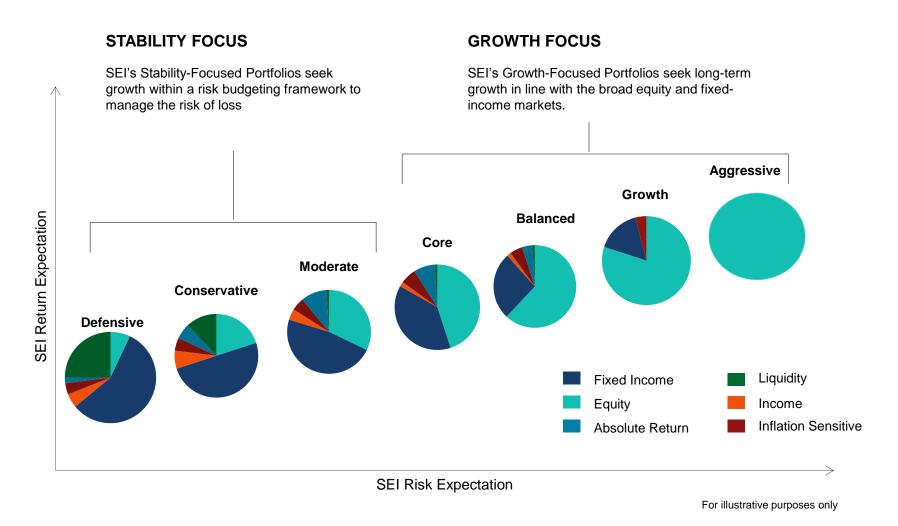


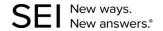


### SEI Strategic Portfolios Performance Review



# SEI Investment Solution: Goals-Based Portfolios





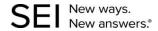
### SEI Strategic Portfolios Performance 2016 & 3-Year to 31 December 2016

	BoA ML 3m LIBID Avg Coupon	Bloomberg Barclays Global Aggregate (GBP- Hedged)	BofA ML Sterling Broad Market Index	Defensive	Conser- vative	Moderate	Core	Balanced	Growth	Aggres- sive	FTSE All Share	MSCI World (Net)
SEI SP 2016	0.41%	3.00%	10.61%	4.83%	9.06%	13.27%	16.49%	19.46%	22.51%	23.60%	16.75%	28.24%
2016 Lipper Category	N/A	N/A	N/A		45% nservative*		11.26% oper Baland			74% ggressive	N/A	N/A
SEI SP 3-Year (p.a.)	0.43%	3.88%	8.21%	2.28%	4.26%	6.33%	7.59%	8.81%	10.18%	11.44%	6.05%	14.45%
3-Year Lipper Category	N/A	N/A	N/A		0% nservative*	Lip	5.20% oper Balanc	ed		9% ggressive	N/A	N/A

<sup>\*</sup> Due to their unique asset allocation approach and drawdown management, the Stability Focused Strategic Portfolios' risk profiles differ substantially from the average Lipper Conservative constituent

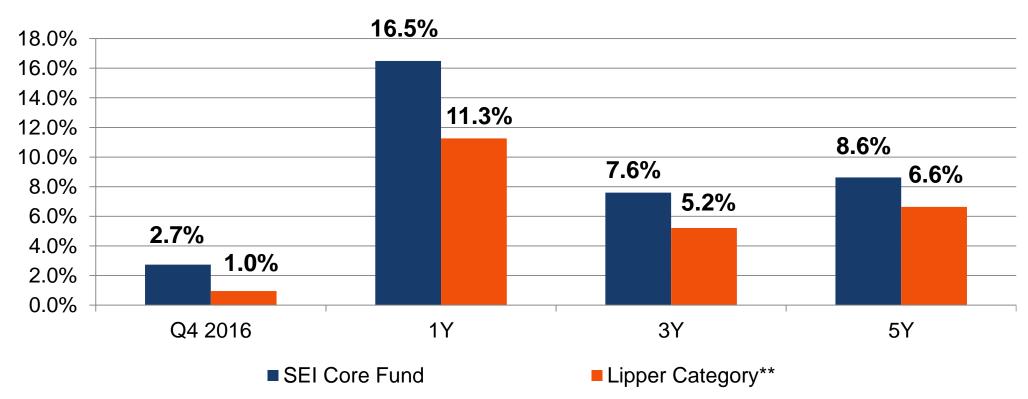
Strategic Portfolios (the Funds) performance is for the Sterling Wealth A share class, in GBP, net of administration, trust, custody and management fees Source: SEI, Barclays, FactSet & Lipper. Performance assumes investment at the beginning of the period indicated and reflects changes in allocations (as applicable).

Standardised Fund performance is available upon request. Past performance is not a guarantee of future performance.



### SEI Core Fund Performance Showing Highly Competitive Results

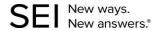
### SEI Core Fund\* For Period Ended 31 December 2016



<sup>\*</sup> Performance net of management, administration, trustee and custody fees in GBP.

<sup>\*\*</sup> Lipper performance figures based on the average manager in the Lipper Mixed Asset GBP Balanced category.

Performance annualised for periods over 1-year. Past Performance is not a reliable indicator of future performance.

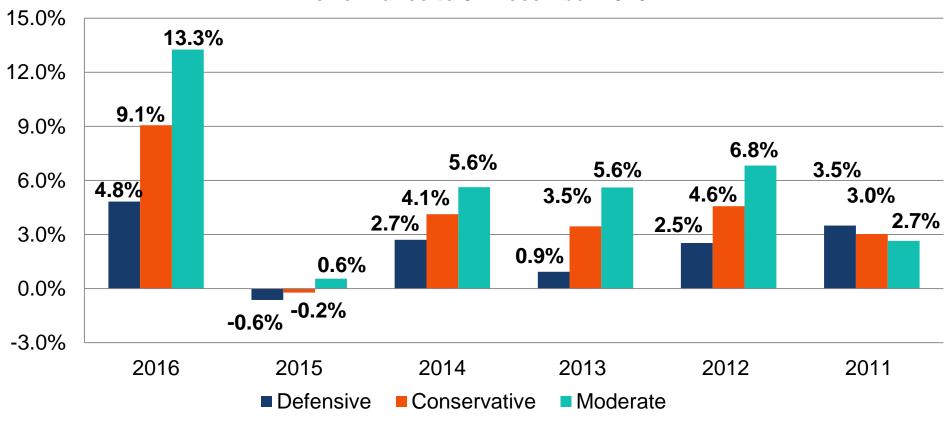


### SEI Strategic Portfolios Stability Focused Review



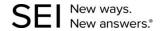
# Stability Focused Strategic Portfolios Steady Returns Through Various Market Environments

## Stability Focused Strategic Portfolios Performance to 31 December 2016



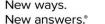
Strategic Portfolios (the Funds) performance is for the Sterling Wealth A share class, in GBP, net of administration, trust, custody and management fees

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### Stability Focused Strategic Portfolios Key Performance Drivers 2016

Performance Driver	Aggregated Active Positions of Underlying Investments vs Respective Benchmarks	Key Manager(s) / Asset Classes
	<ul> <li>Underweight interest rate sensitivity</li> </ul>	<ul><li>Global Short Duration Fixed Interest Asset Class</li><li>Global Short Term Fixed Interest Asset Class</li></ul>
	Lower quality bias	Schroder Global Credit Fixed Interest
T	Credit overweight	Alliance Bernstein Global Credit Fixed Interest
	Overweight Inflation-linked bonds	Schroder Global Government Fixed Interest
	Yield curve flattener (hedge)	Alliance Bernstein Global Government Fixed Interest
_	Overweight to Mexico	<ul> <li>Neuberger Berman Emerging Markets Fixed Interest</li> </ul>
	Defensive equity	Analytic Global Managed Volatility Equity  Source: SEI

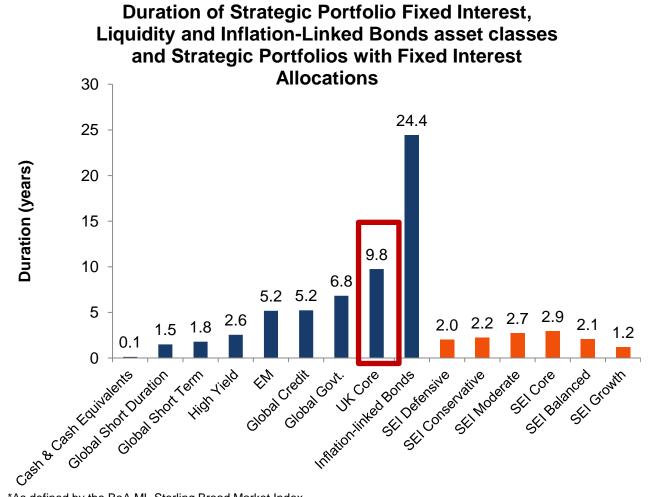


# Stability Focused Strategic Portfolios 2017 Outlook / Investment Themes

Theme	Aggregated Active Positions of Underlying Investments vs Respective Benchmarks	Rationale / Adjustment		
Continued Global Reflation	<ul><li>Credit overweight</li><li>Overweight Inflation-linked bonds</li></ul>	<ul> <li>Preference for credit risk over interest rate risk</li> <li>Increasing inflation expectations</li> </ul>		
Rising Global Yields	Maintain underweight duration bias	<ul> <li>Global economic resilience / US strengthening supported by Trump agenda</li> </ul>		
	Reduce credit overweight	<ul> <li>Considering reducing Schroders / JP Morgan in Global Credit Fixed Interest</li> </ul>		
Political Uncertainty	Reduce risk allocation to currency-focused managers	<ul> <li>Considering reducing         Brandywine, Colchester in         Global Government Fixed Interest     </li> </ul>		
	Yield curve flattener	No change / hedge against economic deterioration  Source: SEI. As at 31 December 2016. Positioning is subject to change		



# Stability Focused Strategic Portfolios Consider The Duration Profile of your Clients Portfolios



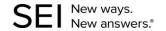
For every 1 year of duration, fixed income portfolios may experience a 1% performance headwind per 1% rise in interest rates

The broad UK market\*, with a duration of 9.8 years, could therefore have almost 9.8% performance headwind per 1% rise in interest rates

The Stability-Focused Strategic Portfolios have lower duration profiles

For the Growth-Focused
Strategic Portfolios, a slightly
longer profile may provide
diversification benefits

\*As defined by the BoA ML Sterling Broad Market Index Data as at 31 December 2016



### Stability Focused Strategic Portfolios Key Messages

Q4 2016 provided an indication of what can happen to medium to long duration fixed income investments as yields rise

Stability Focused SEI Strategic Portfolios provided capital preservation benefits during this period and delivered robust returns in 2016

Lower volatility characteristics of the SEI Stability-Focused Strategic Portfolios may be suited to retirement and shorter term goals

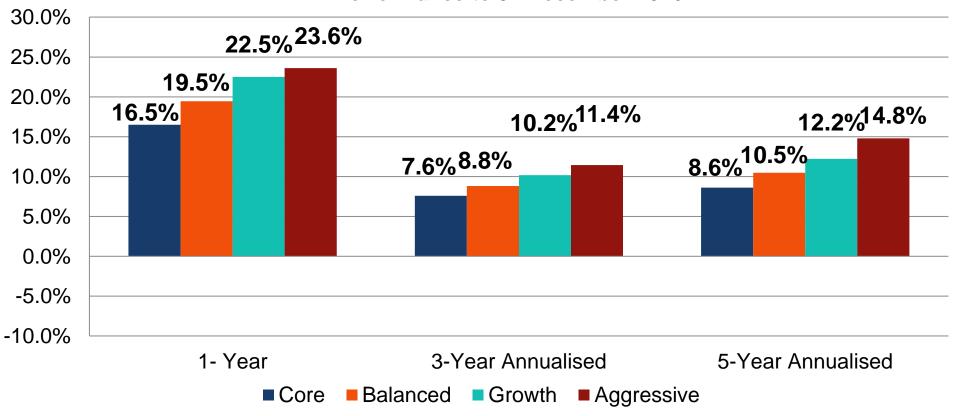


### SEI Strategic Portfolios Growth Focused Review



# Growth Focused Strategic Portfolios Robust Long-Term Performance

## **Growth Focused Strategic Portfolios Performance to 31 December 2016**



Strategic Portfolios (the Funds) performance is for the Sterling Wealth A share class, in GBP, net of administration, trust, custody and management fees Source: SEI, Barclays, FactSet & Lipper. Performance assumes investment at the beginning of the period indicated and reflects changes in allocations (as applicable).

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### Growth Focused Strategic Portfolios Key Performance Drivers 2016

Performance Driver	Aggregated Active Positions of Underlying Investments vs Respective Benchmarks	Key Asset Classes / Manager(s)
+	<ul> <li>Global Diversification to non-UK asset classes</li> <li>Allocation to US small companies asset class</li> <li>Bias towards valuation-focused managers within underlying investments</li> </ul>	<ul> <li>High Yield Fixed Interest</li> <li>Emerging Markets Fixed Interest</li> <li>Emerging Markets Equity</li> <li>LSV US Small Companies</li> <li>Integrity US Small Companies</li> <li>LSV Global Developed Equity</li> <li>Jupiter Global Developed Equity</li> </ul>
	<ul> <li>Trend-following &amp; quality-focused managers within underlying investments (negative bias)</li> </ul>	<ul> <li>Intech Global Developed Equity</li> <li>Jennison Global Developed Equity</li> <li>Fiera Global Developed Equity</li> </ul> Source: SEI

# Growth Focused Strategic Portfolios 2017 Outlook / Investment Themes

Theme	Aggregated Active Positions of Underlying Investments vs Respective Benchmarks	Rationale / Adjustment		
Bias towards Valuation- focused managers	<ul> <li>Maintain at start of 2017 in conjunction with lower emphasis on quality-focused managers</li> </ul>	<ul> <li>Valuation spreads between most expensive and cheapest stocks remain high</li> </ul>		
Shifting Market Trends / Sector Rotation	Negative bias towards trend- following managers within underlying investments	<ul> <li>Potentially rotate from valuation-focused (potentially taking some profits) to trend- following managers in 2017</li> </ul>		
Continued Global Economic Growth	<ul> <li>Allocations to US and Pan European Small Companies and Emerging Markets</li> </ul>	<ul> <li>Cyclical small companies performance benefits should remain; Emerging Markets may face mixed picture given USD strength</li> </ul>		



# SEI Aggressive Fund Maintaining a bias towards continued Global Economic Growth

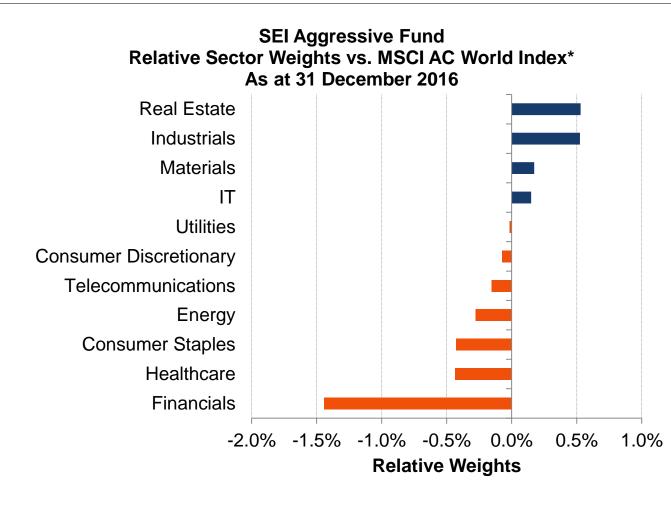
SEI believes global economic growth will persist in 2017

Focus will likely be on valuation- and trend-following strategies in 2017

Neutral view on small caps; cyclical performance benefits should remain

USD strength and Trump policy dynamics may continue to give EM headwinds

Potential boost to EM if global growth continues to strengthen



Source: SEI, FactSet \*SEI Aggressive Fund is not benchmarked against the MSCI AC World Index, chart is provided for informational purposes only



# Growth Focused Strategic Portfolios Key Messages

Global diversification continued to benefit absolute returns

Increased allocations to valuation-focused managers within many equity asset class investments further supported returns

Strong multi-year historic performance against representative Lipper Categories



SEI Strategic Portfolios Manager Selection & Allocation Case Study



# SEI Strategic Portfolios Manager Selection Manager Changes 2016

US Small Companies Equity

AQR (Q1)

Pacific Basin Ex-Japan Equity

State Street Global Advisers (Q1)

Pacific Basin Ex-Japan Equity

Principal Global Investors (Q2)

US Small Companies Equity Rice Hall James (Q4)

Japan Equity

JP Morgan (Q1)

Pacific Basin Ex-Japan Equity

Metisq (Q1)

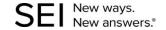
Pacific Basin Ex-Japan Equity

State Street Global Advisers (Q2)

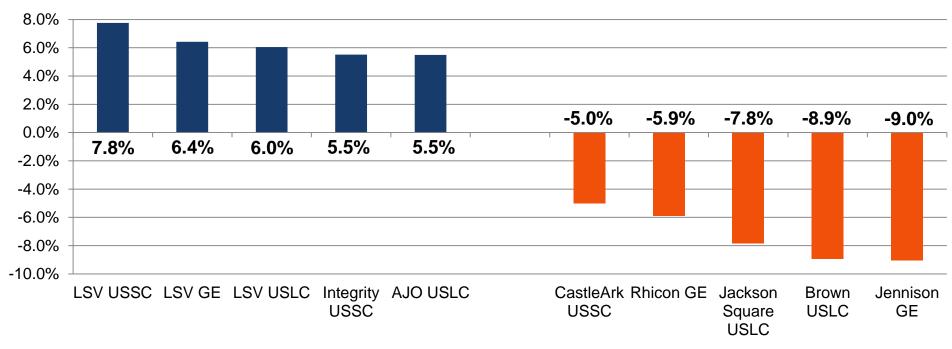
High Yield Fixed Interest **Delaware\* (Q2)** 

US Small Companies Equity
Alliance Bernstein (Q4)

\* Termination decision was made in May was not reported until Q3



# SEI Manager Selection & Allocation Q4 Top 5 / Bottom 5 Manager Performance (Relative)



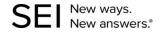
- Valuation-focused managers delivered strong performance in Q4 (mostly positive bias)
  - Other notable contributors: Jupiter Global & UK, Metropole Global & Europe)
- Quality-focused and trend-following managers detracted in Q4 (mostly negative bias)
  - Other notable detractors: Lindsell Train UK, Wellington Europe

Source: SEI/Factset, in base currency, Gross of all transaction costs and fees. This does not include performance of the manager pools or any third party funds within the Strategic Portfolios

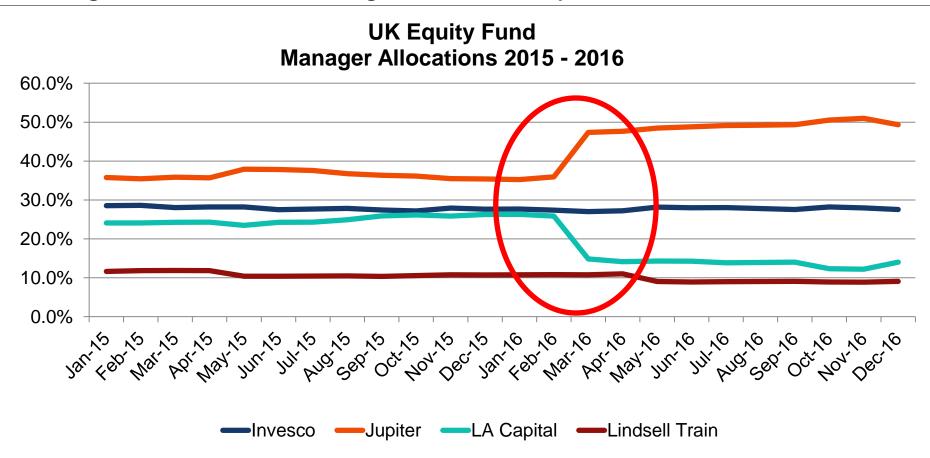
As a result, performance for the total asset class allocation may vary. Not all asset classes discussed are included in all Strategic Portfolios

#### Past Performance is not a Guarantee of Future Performance.

Benchmarks used (for underlying funds): Global = MSCI World, US LC = Russell 1000, US Small Cap = Russell 2500, UK = FTSE All Share, Europe = MSCI Europe Ex-U.K., Euro SC = MSCI Europe Small Cap, Japan = TOPIX, Pacific = MSCI Pac Basin Ex-Japan, EM = MSCI Emerging Markets,

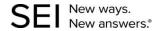


# SEI Strategic Portfolios Manager Selection & Allocation Manager Allocation Change Case Study



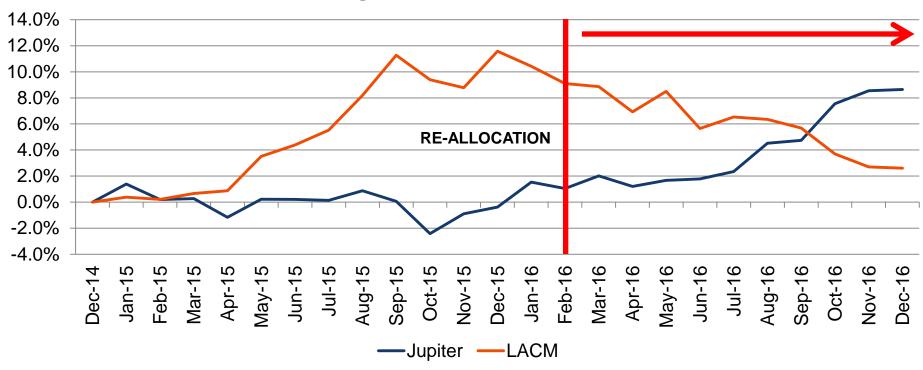
• In February 2016, the SEI Portfolio Manager effected a 11% re-allocation from LA Capital to Jupiter based on strong buy signals for valuation-focused strategies

The UK Equity Fund may not be representative of all Strategic Portfolios' access to the UK Equity Asset Class.



# SEI Strategic Portfolios Manager Selection & Allocation Manager Allocation Change Case Study

## Relative Performance of LA Capital Management & Jupiter against FTSE All Share



 Subsequently, valuation-focused Jupiter was a strong contributor to fund relative performance for the remainder of 2016, while LA Capital Management detracted

Source: SEI/Factset, in GBP, Gross of all transaction costs and fees. **Past Performance is not a Guarantee of Future Performance**The UK Equity Fund may not be representative of all Strategic Portfolios' access to the UK Equity Asset Class.



### SEI Strategic Portfolios Outlook



# Annual Investment Review 2017 Market & Portfolio Outlook

Global economic recovery continues but remains uneven; political uncertainty to persist in 2017

Bullish technical trend has continued globally after the surprise Brexit and US election results Overall market valuations are fair at best yet not prohibitive either; valuations outside of US look more attractive

Market yields are on the rise, presenting a headwind to interest rate sensitive investments

SEI Strategic Portfolios remain positioned for moderate global growth, looking past short term potential volatility

The asset allocation approach underlying the SEI Strategic Portfolios closely aligns them with a range of investor goals

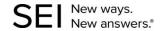
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### QIR Fund Slides | Important information

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The risks described below may apply to the underlying assets of the products into which the Strategic Portfolios invest:

Investment in equity securities in general are subject to market risks that may cause their prices to fluctuate over time.

Fixed income securities are subject to credit risk and may also be subject to price volatility and may be sensitive to interest rate fluctuations.

Absolute return investments utilise aggressive investment techniques which may increase the volatility of returns. If the correlation between absolute return investments and other asset classes within the fund increases, absolute return investments' expected diversification benefits may be decreased.

International investments may involve risk of capital loss from unfavourable fluctuation in currency values, from differences in generally accepted accounting principles or from economic or political instability in other nations.

The Funds are denominated in one currency but may hold assets priced in other currencies. The performance of the Fund may therefore rise and fall as a result of exchange rate fluctuations.

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# Strategic Portfolios Strategic Asset Allocation Breakdown

	Defensive		Consei	vative	Moderate		
	Strategic (%)	Current (%)	Strategic (%)	Current (%)	Strategic (%)	Current (%)	
Equities							
Global Managed Volatility	7.30%	7.30%	16.80%	16.80%	23.56%	23.56%	
Global Developed							
UK			4.20%	4.20%	10.70%	10.70%	
Europe							
Pan European Small Companies							
US Large Companies							
US Small Companies							
Factor Allocation US Equity							
Japan							
Pacific Basin ex-Japan							
Emerging Markets							
Fixed Interest							
Emerging Markets					2.10%	2.10%	
High Yield	5.00%	5.00%	6.20%	6.20%	7.48%	7.48%	
Global Credit	3.00%	3.00%	3.10%	3.10%	4.20%	4.20%	
Global Government	3.00%	3.00%	3.10%	3.10%	4.20%	4.20%	
Global Short Duration	19.00%	19.00%	15.40%	15.40%	15.61%	15.61%	
Global Short Term	19.00%	19.00%	15.40%	15.40%	5.75%	5.75%	
UK	6.10%	6.10%	8.20%	8.20%	10.60%	10.60%	
Income							
Multi-Asset Income	5.10%	5.10%	7.20%	7.20%	5.30%	5.30%	
Inflation Sensitive							
Inflation-Linked Bonds	2.00%	2.00%	2.10%	2.10%	2.10%	2.10%	
Commodities	2.00%	2.00%	3.00%	3.00%	3.00%	3.00%	
Absolute Return							
Liquid Alternatives	1.00%	1.00%	3.00%	3.00%	4.30%	4.30%	
Liquidity							
Cash and Cash Equivalents	27.50%	27.50%	12.30%	12.30%	1.10%	1.10%	
Currency							
EUR		-0.75%		-0.75%		-1.00%	
USD		0.75%		0.75%		1.00%	

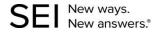
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# Strategic Portfolios Strategic Asset Allocation Breakdown

	Core		Balanced		
	Strategic (%)	Current (%)	Strategic (%)	Current (%)	
Equities					
Global Managed Volatility					
Global Developed	7.40%	7.40%	8.10%	8.10%	
UK	17.90%	17.90%	24.30%	24.30%	
Europe	3.20%	3.20%	3.00%	3.00%	
Pan European Small Companies	1.00%	1.00%	2.00%	2.00%	
US Large Companies	5.90%	4.90%	5.30%	4.30%	
US Small Companies	0.40%	0.40%	2.30%	2.30%	
Factor Allocation US Equity	6.40%	6.40%	7.60%	7.60%	
Japan	2.10%	2.10%	3.00%	3.00%	
Japan Hedged*		1.00%		1.00%	
Pacific Basin ex-Japan	1.00%	1.00%	2.00%	2.00%	
Emerging Markets	2.10%	2.10%	5.10%	5.10%	
Fixed Interest					
Emerging Markets	3.30%	3.30%	5.20%	5.20%	
High Yield	7.70%	7.70%	6.30%	6.30%	
Global Credit	5.40%	5.40%	3.10%	3.10%	
Global Government	5.40%	5.40%	4.20%	4.20%	
Global Short Duration	2.70%	2.70%	1.05%	1.05%	
Global Short Term	2.70%	2.70%	1.05%	1.05%	
UK	13.00%	13.00%	6.20%	6.20%	
Income					
Multi-Asset Income	3.10%	3.10%	2.10%	2.10%	
Inflation Sensitive					
Inflation-Linked Bonds	2.20%	2.20%	2.10%	2.10%	
Commodities	4.00%	4.00%	3.00%	3.00%	
Absolute Return					
Liquid Alternatives	2.00%	2.00%	2.00%	2.00%	
Liquidity					
Cash and Cash Equivalents	1.10%	1.10%	1.00%	1.00%	
Currency					
GBP		-1.00%		-1.00%	
EUR		-2.50%		-2.50%	
USD		3.50%		3.50%	

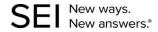
The SEI Strategic Portfolios may invest in a combination of SEI and Third-Party Funds as well as in additional manager pools based on asset classes. These manager pools are pools of assets from the respective Strategic Portfolio separately managed by Portfolio Managers which are monitored by SEI. One cannot directly invest in these manager pools Allocations represent target weights and are subject to change. "Current" column represents the current target active allocation of each Strategic Portfolio. \*Obtained by investing in a hedged sterling-denominated share class of the SEI Japan Equity Fund combined with a long U.S. dollar/short sterling currency forward designed to neutralise unintended currency effects . As at 31 December 2016.



# Strategic Portfolios Strategic Asset Allocation Breakdown

	Growth		Aggre	ssive	
	Strategic (%)	Current (%)	Strategic (%)	Current (%)	
Equities					
Global Managed Volatility					
Global Developed	10.00%	10.00%	13.00%	13.00%	
UK	31.00%	31.00%	39.00%	39.00%	
Europe	4.00%	4.00%	5.00%	5.00%	
Pan European Small Companies	3.00%	3.00%	3.00%	3.00%	
US Large Companies	6.40%	4.90%	7.60%	6.10%	
US Small Companies	3.10%	3.10%	3.90%	3.90%	
Factor Allocation US Equity	9.50%	9.50%	11.50%	11.50%	
Japan	3.00%	3.00%	4.00%	4.00%	
Japan Hedged*		1.50%		1.50%	
Pacific Basin ex-Japan	2.00%	2.00%	3.00%	3.00%	
Emerging Markets	8.00%	8.00%	10.00%	10.00%	
Fixed Interest					
Emerging Markets	6.00%	6.00%			
High Yield	6.00%	6.00%			
Global Credit	2.00%	2.00%			
Global Government	2.00%	2.00%			
Global Short Duration					
Global Short Term					
UK					
Income					
Multi-Asset Income					
Inflation Sensitive					
Inflation-Linked Bonds	2.00%	2.00%			
Commodities	2.00%	2.00%			
Absolute Return					
Liquid Alternatives					
Liquidity					
Cash and Cash Equivalents					
Currency					
GBP		-1.50%		-1.50%	
EUR		-3.00%		-3.00%	
USD		4.50%		4.50%	

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### Appendix – SEI Fund Benchmarks

#### The SEI Global Short Duration Bond Fund

Bloomberg Barclays Global Treasury 1-3 Year Index

#### The SEI Global Fixed Income Fund

Bloomberg Barclays Global Treasury Index

#### The SEI Global Opportunistic Fixed Income Fund

Bloomberg Barclays Global Aggregate Ex-Treasury Index

#### The SEI U.K. Core Fixed Interest Fund

• BofA Merrill Lynch Sterling Broad Market Index

#### The SEI High Yield Fixed Income Fund

BofA Merrill Lynch US High Yield Constrained Index

#### The SEI Emerging Markets Debt Fund

- 50% JPMorgan EMBI Global Diversified Index
- 50% JPMorgan GBI-EM Global Diversified Index

#### The SEI UK Index-Linked Fixed Interest Fund

FTSE Actuaries UK Index-Linked Gilts Over 5 years Index

#### The SEI Global Multi-Asset Income Fund

Blended Benchmark

#### The SEI Sterling Liquidity Fund

BofA Merrill Lynch British Pound LIBID 1-Month Average Index

#### **Global Equity**

MSCI World Index (Net)

#### **Global Managed Volatility Fund**

MSCI World Index (Net)

#### **US Large Companies**

Russell 1000 Index (Net 30% Withholding)

### **Factor Allocation US Equity**

• Russell 3000 Index (Net 30% Withholding)

#### **US Small Companies**

• Russell 2500 Index (Net 30% Withholding)

#### **UK Equity**

FTSE All Share Index

#### **European (ex-UK) Equity**

MSCI Europe Ex-UK Index (Net)

### Pan European Small Cap

MSCI Europe Small Cap Index (Net)

### Japan Equity

TOPIX Index (Net)

#### Pacific Basin (ex-Japan) Equity

MSCI Pacific Ex-Japan Index (Net)

### **Emerging Markets Equity**

MSCI Emerging Markets Index (Net)

